## HOW THEY CLIMBED RAILROAD LADDER

Fairfax Harrison Unlike Most Presidents, Who Broke In as Fireman or Messenger.

COLLEGE GRADUATE WINS

President of New York Central Lines Began Work as a Section Hand.

electing Fairfax Harrison presient of a great transportation system. sent of a great transportation system, circctors of the Southern Railway departed from a rule as old almost as railroads themselves—they elected a college graduate. This does not mean, lowever, that the new president is without actual experience. For the peculiar and difficult work before him he is regarded as the most experienced man in the service of the courant and nan in the service of the company, and he long-established custom of pro-notions is not upset, for he served motions is not upset, for he served the Southern seventeen years. He was assistant to President Spencer and Finley; he largely aided President Finley in mapping out the new program for the South, and for three years or more he was president of the Monon, a Southern property, and in that position he acquired close-hand knowledge of every phase of rultroad knowledge of every phase of rultroad

in that he started in fully equipped with a college education. He was graduated from Yale and Columbia, and practiced law before joining the Southern's official family at Washing-

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ING AT IT, THAT COUNTS

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thousands. It is not the size of the first, but KEEP-

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ion, President Harrison occupies

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Every department contributes to this wonderful sale Wednesday.

Do Not Let Anything Keep You Away From "Cohen" Store To-Day.



that a man who worked up from the Most of them are self-made men. No-bottom was not absolutely essential in making it a success. But the elec-tion of Mr. White was more of an ex-ception than a rule, the election of Mr. They reached the top because they William H. White, president of the Richmond, Fredericksburg and Potomac Rallroad, unlike most presidents, took charge of that road without practical charge of that road without practical rule, because of his unusual career. Since the record has long to the real conditions of the record has long to the real conditions of the record has long to allroad experience. He is a graduate. But most of the railroad presidents, given hope to thousands and thousa, was a to-day came on at a time when a col-and his lege education was not within their as amply reach, this being especially true of

career as a stenographer in Mis-

Atlantic Coast Line Railroad, who died the same day, drew his first railroad wages as a clerk in a freight office. ohn R. Kenly, who has been mentioned

s a locomotive fireman and went

George W. Stevens, president of the esapeake and Ohio and Hocking Val-y, found the railroad call very ap-aling so he began as an office mea-ment, and afterward became a tele-ath operator in the came at the th operator on the Baitimore and

Ohio.

William J. Harahan, of the Seaboard
Air Line Railway, who is putting new
life into that road, which recently
went on a dividend-paying basis, recalls that his first railroad job was as senger in a superintendent's office, a ail parts of the country the story the same. Charles S. Mellen, who just left the New York, New Haven nd Hartford after many stormy norths, began as a clerk in a rail-oad cashier's office. Howard Elliott,

Track-Hand to President.
Daniel Willard, president of the Bal-more and Ohio, was a track laborer timore and Ohio, was a track laborer in New England, being promoted to fireman, and later he was a locomotive engineer, and a good one. James McCrea, president of the Pennsylvania Railroad, started as a rodman. William C. Brown, president of the New York Central lines, was a section-hand—you have seen hundreds of them with mick or shovel on their shoulders when you have seen indireus of them with pick or shovel on their shoulders when you look out from the observation platform of a limited. F. D. Under-wood, of the Erie Railroad, was first employed as a cierk, but he quit that to become a fireman. Pretty soon he was a freight conductor. C. H. Markwas a freight conductor, C. H. Mark-nam, president of the Illinois Contral, like President Brown of the New York Central, was a section hand. He re-paired miles of track over which he ater traveled in his private car. Char-

hater traveled in his private car. Charles H. Hix, president of the Norfolk Southern Railway, a Richmond boy, who knows nearly everybody here, got his first railroad jeb as a redman. He was later a telegraph operator at Saltville, and he kept climbing, his work on the Seaboard having attracted wide-spread attention in railroad circles. A. L. Mohler, president of the Union Pacific, one of the big systems, was drawing small pay as a station agent before he thought of the richer prize ahead. Darius Miller, president of the Chicage, Eurlington and Quiney, was a stenographer, and the first work ever done by George F. Baer, president of the Central Railroad of New Jersey, was in a printing shop, where he smeared thick, black ink on his face and was known as the printer's devil.

PRESIDENT OF THE SOUTHERN



The question of States' rights was in-jected into the debate by Miss Jean

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Luncheon

a compromise constitution to meet the views of all factions be prepared.

To-day's sessions of the forty-fifth annual convention of the association were devoted almost exclusively to discussion of the proposed revision of the constitution. The question was detailed for nearly six hours without that, as the new constitution proposes, bitterness or personalities, and the context finally resulted in a draw.

The question of States' rights was in-Criticism of President.

Although there was no mention on a floor of the convention of President Wilson's failure to mention woman suffrage in his message to Congress to-day, there was much criticism about the hall, and two prominent leaders, Mrs. Medill McCormick, of Chicago, and Mrs. James L. Laidlaw, of New York, issued formal statements voicing dis-approval of the President's course. "Women and Children, and the Courts," was the general topic on which the addresses to-day dealt. Mrs. Joseph T. Bowen and Chief Justice Harry Olsen, of Chicago, and Miss Maude Miner, of New York, were the speak-

forward with eager anticipation to the hearing they are to be given to-morrow before the House Rules Committee on the proposal to create a woman suf-frage committee in the House similar to that in the Senate. The hearing will be in the Democratic caucus room, and the suffragists will be given two hours in which to present their case. After that antisuffragists are to be heard, and the suffragists will be given a chance to make rebuttal. This proram was agreed upon to-day by Representative Henry, chairman of the committee, and Pr. Anna Howard Shaw, president of the suffrage association.

A noticeable feature of the suffrage convention not frequently noted in wogatherings is that the delegates instantly remove their hats upon tak-ing their seats. This simultaneous action is taken without suggestion from the chair, and is regarded by the dele-gates as simply an expression of equal

rights to see and hear what is goin

was later a telegraph operator at Salicy was the control to the co TERMS OF SURRENDER



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who were rich and who feared harsh treatment by the rebels.

The commission started back for Chihuahua to-night with General Villa's assurance that people of all classes in the city, and including the Federal police, would be protected, and that he would dispatch troops to garrison the place as soon as possible.

Notwithstradium the action of the peace commissioners, who traveled in an automobile by way of Federal police, would be protected, and that he would dispatch troops to garrison the place as soon as possible.

Notwithstanding the action of the Federals, General Villa himself was

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and lapel is piped on the edge

with ermine, and the lapel on

one side is shorter than on the other. The sleeves are full, except for the tight-fitting

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